

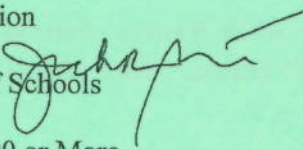
9063.12 Football Supplies and Equipment

ACTION
9.1

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

November 14, 2017

MEMORANDUM

To: Members of the Board of Education
From: Jack R. Smith, Superintendent of Schools 
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that RFP No. 4415.1, Online Digital Curriculum in Middle Schools Mathematics (pilot), be rejected due to lack of funds; now therefore be it

Resolved, That RFP No. 4415.1, Online Digital Curriculum in Middle Schools Mathematics (pilot), be rejected due to lack of funds; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

040314-MBS Telecommunications Related Equipment and Services
Responsible Office: Office of the Chief Technology Officer

Awardee

Mitel Business Systems, Inc., Mesa, Arizona \$100,000

1061196 Reproduction and Copying of Engineering Drawings—Extension
Responsible Office: Division of Construction

Awardee

American Reprographics, Inc., Rockville, Maryland \$100,000

15070 Student Growth Assessments
Responsible Office: Department of Elementary Curriculum and Districtwide Programs

Awardee

Curriculum Associates, LLC, N. Billerica, Massachusetts \$ 79,000

4400007656	Visual Learning Tools Responsible Office: Department of Materials Management <u>Awardee</u> Audio Visual Innovations, Inc., Tampa, Florida (Local Affiliate: Lanham, Maryland)	\$ 34,092
R-DJ-14047-02	Interactive White Boards—Extension Responsible Office: Office of the Chief Technology Officer <u>Awardee</u> Clinton Learning Solutions, LLC, Waldorf, Maryland	\$ 75,000
RLB-1013	Tractor Trailer Rental—Extension Responsible Office: Department of Materials Management <u>Awardee</u> Bowman Sales and Equipment, Inc., Williamsport, Maryland	\$ 90,000
4311.1	Maintenance Support for Access Control Security Systems— Extension Responsible Office: Department of School Safety and Security <u>Awardee</u> Maxxess Systems, Inc., Anaheim, California	\$ 42,040
4342.2	Investment Consultant Services—Extension Responsible Office: Office of the Chief Financial Officer <u>Awardee</u> NEPC, LLC, Boston, Massachusetts	\$355,000
4375.1	21 st Century Community Learning Center Grant at Wheaton High School—Extension Responsible Office: Department of Career Readiness and Innovative Programs <u>Awardee</u> Identity, Inc., Gaithersburg, Maryland	\$113,275

4380.1	Lead Higher Initiative Responsible Office: Office of the Chief Academic Officer	
	<u>Awardee</u>	
	Equal Opportunity Schools, Seattle, Washington	\$ 65,600
7006.7	Hand Held Calculators and CBL Collection Systems—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardees</u>	
	AFP Industries, Inc.,* Miami, Florida	\$239,875
	D&H Distributing Company, Harrisburg, Pennsylvania	16,357
	Vernier Software & Technology, Beaverton, Oregon	<u>4,996</u>
	Total	\$261,228
7115.7	Early Childhood Equipment and Supplies—Extension Responsible Office: Department of Elementary Curriculum and Districtwide Programs	
	<u>Awardees</u>	
	AFP Industries, Inc.,* Miami, Florida	\$ 1,000
	Community Products, LLC, Chester, New York	49,400
	Earlychildhood, LLC, Monterey, California	1,000
	Kaplan Early Learning Company, Lewisville, North Carolina	13,404
	Lakeshore Equipment Company, Carson, California	214,473
	School Health Corporation, Hanover Park, Illinois	1,000
	School Specialty, Inc., Appleton, Wisconsin	<u>31,994</u>
	(Local Affiliate: Gaithersburg, Maryland)	
	Total	\$312,271
7125.4	Transportation Services for Montgomery County Public Schools Students—Extension Responsible Office: Department of Transportation	
	<u>Awardees</u> (See note on page 4)	
	Battle's Transportation, Inc.,* Washington, D.C.	
	Para-Med Medical Transportation, Inc., Rockville, Maryland	
	Regency Cab, Inc., Gaithersburg, Maryland	
	Total	\$180,000

7234.1	TaxFactory System for Lawson—Extension Responsible Office: Office of the Chief Technology Officer	
	<u>Awardee</u>	
	Business Software, Inc., Norcross, Georgia	\$29,547
9063.12	Football Supplies and Equipment Responsible Office: Athletics Unit	
	<u>Awardees</u>	
	All American Sports Corporation, North Ridgeville, Ohio	\$ 73,985
	Bill Fritz Sports Corporation, Apex, North Carolina	4,620
	Varsity Brands Holding, Jenkintown, Pennsylvania (Local Affiliate: Forestville, Maryland)	35,015
	Gilman Gear, Gilman, Connecticut	2,860
	Kranos Holding Corporation, Litchfield, Illinois	23,300
	Pyramid Paper Company, Tampa, Florida	3,330
	School Specialty, Inc., Appleton, Wisconsin (Local Affiliate: Gaithersburg, Maryland)	8,034
	The Prophet Corporation, Owatonna, Minnesota	<u>17,592</u>
	Total	\$168,736
9115.10	Frozen Potatoes—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u>	
	McCain Foods USA, Inc., Lesle, Illinois (Local Affiliate: Odenton, Maryland)	\$650,000
	TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE	\$2,655,789

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:KCL

Attachment

Bid Activity Report
November 14, 2017

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
040314-MBS	Telecommunications Related Equipment and Services	N/A	N/A	National Joint Powers Alliance Contract			
1061196	Reproduction and Copying of Engineering Drawings—Extension	N/A	Montgomery County Contract				
15070	Student Growth Assessments	N/A	Baltimore City Public Schools Contract				
4400007656	Visual Learning Tools	N/A	Fairfax County Public Schools Contract				
R-DJ-14047-02	Interactive White Boards—Extension	N/A	Prince William County Public Schools Contract				
RLB-1013	Tractor Trailer Rental—Extension	N/A	Prince William County Public Schools Contract				
4114.5	Classroom Furniture—Extension	19	6	5	4	4	3
4311.1	Maintenance Support for Access Control Security Systems—Extension	N/A					
4342.2	Investment Consultant Services—Extension	24	0	6	0	6	0
4375.1	21st Century Community Learning Center Grant at Wheaton High School—Extension	N/A					
4380.1	Lead Higher Initiative	N/A					
7006.7	Hand Held Calculators and CBL Collection Systems—Extension	6	1	6	1	3	1
7115.7	Early Childhood Equipment and Supplies—Extension	24	7	15	5	7	1
7125.4	Transportation Services for Montgomery County Public Schools Students—Extension	9	4	6	3	3	1
7234.1	TaxFactory System for Lawson—Extension	N/A					
9063.12	Football Supplies and Equipment	40	8	8	0	8	0
9115.10	Frozen Potatoes—Extension	15	2	3	0	1	0

